

商务情景对话：海外运输

A: Good morning, Mr. Green. We've gone through the price and other items and conditions, shall we go into the subject of transportation?

A: 上午好，格林先生，我们已就价格和其他条款谈妥，现在我们谈谈运输好吗？

B: Right, before going to details, I'd like to have a general idea about China's foreign trade transportation. What are the usual facilities you offer for the goods transporting overseas?

B: 好的。在谈细节之前，我们想听一听中国的外贸运输的一般情况，你们通常有哪些海外运输设施呢？

A: Well, we usually send the goods by sea. It is easier and cheaper. Of course the shipment of goods has been changed by the technique of containerization. These standard containers are internationally agreed as to dimensions, weight, structural strength and other features. We've been using such containers for cargoes transported to Australia, North America and many other parts of the world.

A: 我们通常作海运。因为这样比较经济，也更容易。当然货物装运已经因集装箱运输技术而发生了改变。这种标准集装箱在大小，重量、结构强度及其他方面，国际上均有统一规定。我们一直使用这样的集装箱将货物运往澳大利亚、北美和世界各地。

B: I see.

B: 哦，明白。